

MSO 2027 Budget: January - December

Account Description		FY 2025 Year End	FY 2026 (thru Aug)	2027 Budget	Description/Notes
4010	Membership Dues	158,352.00	107,201.00	158,000.00	
4020	AAO Marketing	2,500.00	1,800.00	2,500.00	Affiliate Marketing Initiative
4025	AAO Income	7350.00	7,350.00	7,350.00	Delegation stipends (final year) = \$816/delegate
4030	Interest/Dividends	10,496.00	4,927.00	10,000.00	
4040	Gain/Loss on Investments	12,582.00	15,609.00	15,000.00	
4400	Annual Session Sponsors	31,500.00	0.00	0.00	
4410	AS Registration	67,794.00	0.00	15,000.00	Joint with GLAO in Chicago (net income)
4420	AS Exhibitors	75,788.00	0.00	0.00	
	TOTAL	366,362.00	136,887.00	207,850.00	
5040	Administrative Office	99,072.00	74,304.00	102,360.00	3.5% CPI increase
5050	Executive Director Expenses	0.00	277.00	500.00	
5060	Printing	546.00	414.00	500.00	
5070	Postage	155.00	33.00	100.00	
5080	Telephone/Fax/Internet	921.00	607.00	960.00	\$80/mo
5090	Supplies	0.00	0.00	50.00	
5095	Storage	50.00	40.00	60.00	
5100	Bank Fees/Misc	780.00	520.00	800.00	
5105	Website	1274.00	714.00	882.00	\$73.50/mo
5108	Annual Fees	0.00	1292.00	1300.00	Annual subscriptions: Constant Contact; Zoom, Doodle
5110	Liability Insurance	1,834.00	0.00	1,800.00	
5120	Accounting	0.00	9250.00	2,500.00	2026 tax filing
5130	AAO Dues Billing Fee	4,645.00	3,456.00	4,645.00	
5150	AAO Annual Session	21,001.00	27,200.00	32,000.00	2027 Vancouver; Hotel \$422/nt; \$1000/airfare; 9 delegates
5160	AAO Leadership Conference	138.00	200.00	200.00	Expenses not covered by AAO
5190	AAO Foundation	400.00	5000.00	5,500.00	\$5K commitment (Year 2 of three year pledge); other
5195	Other AAO Expense	917.00	0.00	500.00	
5200	Ad Interim Expense	5,533.00	4,845.00	5,000.00	BOD dinner, lunch, snacks
5220	Ad Interim Travel Exps	18,975.00	19,350.00	20,000.00	air/2 hotel nts. (St. Louis)
5250	Recognition Awards	199.00	1237.00	2000.00	AAO President
5290	Annual Session Expense	135,273.00	283.00	0.00	Joint with GLAO (Chicago)
5360	GORP Donation	1,000.00	1,000.00	1,000.00	
5390	Educator Grants	1750.00	0.00	3,150.00	9 educators @\$350
5420	Electronic Communications	1,932.00	1,116.00	1,500.00	Social media
6010	Fall Board Meeting	12,339.00	802.00	13,000.00	BOD Expenses Chicago (Leader Dinner, food, travel, 1 room nt)
6060	Board Expense	311.00	1021.00	500.00	
9900	Other Expenses	0.00	0.00	0.00	
9915	Credit Card Fees	3,711.00	0.00	0.00	covered under GLAO/MSO conference
9916	Investment fees	3,273.00	2,196.00	3,500.00	
9925	Prior Year Expense	790.00	0.00	0.00	
9930	Miscellaneous Expenses	0.00	0.00	0.00	
	TOTAL	316,819.00	155,157.00	204,307.00	
	NET	49,543.00	-18,270.00	3,543.00	